

# Organizational Profile

## FINANCIAL PROFILE, AS OF JUNE 30, 2017

Total SOU Foundation assets	\$30.6 million
Total SOU Endowment	\$30.2 million*

\*Of this total, \$28 million is managed by the SOU Foundation

## TOTAL RETURN ON THE SOU FOUNDATION ENDOWMENT, AS OF JUNE 30, 2017

One - year annualized return	14.8%
Five - year annualized return	8.5%
Ten - year annualized return	3.2%

## ENDOWMENT PAYOUT RATE 3.5%

*Payments are based on a three-year (12-quarter) moving average of the endowment's market value. The three year average minimizes upswings and downswings in the market, helping provide a reliable stream of income to endowed programs.*

## MINIMUM REQUIRED TO CREATE A NAMED ENDOWED FUND \$25,000

## SOU FOUNDATION FEE STRUCTURE

### One-time fee on gifts 5%

*Supports future development activities and the ongoing operations of the Foundation.*

*Southern Oregon University has chosen to fund its fundraising operation through a combination of gift fees and a small amount of direct university support. This model is used by many public institutions; at least half of universities in the U.S. have some type of gift fee.*

### Annual endowment fee 1.5%

*Supports future development activities and the ongoing operations of the Foundation.*

